



# The Minnesota Cattleman

The Official Newspaper of the Minnesota State Cattlemen's Association



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Volume 15 | Edition 3 | June 2015

## Minnesota volunteer wins National Agriculture in the Classroom award

*Juanita Reed-Boniface wins Ag Advocate Award.*

ST. PAUL, Minn. – Juanita Reed-Boniface, a long-time Minnesota Agriculture in the Classroom (MAITC) volunteer has won the prestigious 2015 National Agriculture in the Classroom (NAITC) Ag Advocate Award. Initiated in 2010 by NAITC; the award recognizes an exemplary volunteer who freely gives his or her time to promote agricultural literacy for students in PreK-12th grade. The National Grange is the award sponsor. Upon learning of her winning nomination, Reed-Boniface

said, "I've advocated for agriculture and learning all my life. In recent years it has become my passion as I've recognized the importance of educating our youth about the food and fiber system. Receiving this award is a great honor and very humbling." Juanita joins past winners from North Dakota, Utah, Oklahoma, Nevada and Maryland. She will be recognized at the opening dinner at the 2015 National Agriculture in the Classroom Conference to be held June 17-19 in Louisville, Kentucky. When asked when she began her involvement with agriculture literacy education Juanita answered: "I guess I've advocated for agriculture and learning for a long time. I have themes that I wrote in grade school about living in the Nebraska Sandhills and life on my grandparents farm. My high school original oratory was titled, "The Heritage we Hold" which focused on agriculture, particularly the land" Reed-Boniface, and her husband Dick, officially joined MAITC volunteers in 1995 when they attended a "Getting Comfortable in the Classroom" training workshop hosted by MAITC. Since then, she has made countless school visits educating youth about agriculture, and has also advocated agriculture through the Minnesota Farm Bureau, Minnesota and American CattleWomen, Minnesota State Fair, University of Minnesota 4-H, and Minnesota and National Agri-Women. Known as a "master teacher," she takes pride in serving as a



Juanita especially loves to help young learners connect with food and agriculture. Her beef presentations to pre K-6th grade students focusing on cowboy clothing and books such as "Levi's Lost Calf" receive rave reviews from the students and their teachers.



mentor to many educators, including sharing lesson plans and teaching methods.

I remember those mid-1990's training workshops well" said MAITC Program Director Al Withers. "You could always count on Juanita and Dick to be there, and to always be prepared and enthusiastic about helping students learn, whatever the setting. She is a premiere advocate for MAITC and our mission."

"For many years the Boniface team taught a lesson on sheep and wool reaching over 2000 youth. Using a short video about sheep production, vocabulary building activities and a hands-on wool learning packet, students received an overview of the sheep and wool industry. After observing the poverty of many students in the inner city schools, Dick and Juanita began making mini-Willie Worms, a sheepskin novelty for each of the students. Among their souvenirs from these teaching experiences are many envelopes of Thank You letters from students and teachers. Reed-Boniface grew up on a ranch in the Sandhills of Nebraska, graduated from the University of Nebraska and relocated to Minnesota in 1963 to begin a 30 year career as a 4-H educator with the Minnesota Extension Service. She is known as a community leader who has served in many roles in the community. Reed-Boniface has received many awards and recognition for her leadership in professional and

community organizations. The MAITC vision is for agriculture to be valued by all. The program's mission is to increase agricultural literacy through K-12 education.

(Contributing authors: Michael Crusan, Minnesota Department of Agriculture, Communications, Sue Knott and Al Withers, MAITC staff)

## EPA Writes off Rural America, Finalizes Proposed "Waters of the US" Rule

*-Agency's Flawed Rule Stems from a Flawed Process*

WASHINGTON – "Nothing left unregulated" is the apparent motto of the Environmental Protection Agency. Today, the Agency finalized its "Waters of the United States" proposed rule, which unilaterally strips private property rights and adds hundreds of thousands of stream miles and acres of land to federal jurisdiction.

Under the guise of clarifying the Clean Water Act, the EPA and the Army Corps added ambiguous language to the law that leaves regulation up to the subjectivity of individual regulators across the country. By law, the EPA must read and consider all comments submitted on the proposed rule, but only six months after receiving over one million public comments on the proposal, EPA has finalized the rule. Philip Ellis, National Cattlemen's Beef Association president, said this is a clear indication there is no intention of considering the concerns of those most impacted by the rule.

It shouldn't be a surprise, however, that a flawed rule would come from a flawed process. Not only did the EPA write the proposal expanding the reach of the Clean Water Act without input from agriculture, the Agency implemented their own grassroots lobbying campaign to drown out the concerns of private property owners. The tax-payer funded campaign was promoted through social media channels and called for people to share EPA's oversimplified and misleading talking points.

"The former Obama campaign officials that received political appointments at EPA are apparently putting their activist knowledge base to use," said Ellis. "Soliciting endorsements and support is a far cry from simply educating the public, as EPA officials claim."

The Agency even went a step further during a press conference when Administrator McCarthy called the

## Legislature Approves Revisions to Buffer Requirements

Update by MAWRC

After lengthy debate and numerous public meetings, the Minnesota legislature has sent to the Governor a bill including several revisions to buffer requirements. If signed into law, the legislation will:

1. require that buffers of perennial vegetation averaging 50 feet, with a minimum of 30 feet, must be installed along all public shorelands by November 2017;
2. require that buffers of perennial vegetation of 16.5 feet must be installed along all public drainage ditches by November 2018;
3. provide for penalties of up to \$500 for noncompliance.

The legislation continues the current drainage ditch buffer width requirements under Minnesota statute 103E, but accelerates implementation with the November 2018 deadline. The legislation thus requires that some ditch buffers will be put in place prior to redetermination of benefits, the process by which all benefited landowners are allocated their portion of the expenses associated with establishing buffers and other ditch maintenance costs and which provides compensation to the landowners required to



Buffer . . . continued on page 16

EPA . . . continued on page 16

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NEWS - TIME SENSITIVE MATERIAL



I hope your spring has been productive. At home, we've gone from dust to a swamp almost overnight. But, after the recent dry weather, we will never turn moisture away. I've been able to travel this spring on behalf of MSCA to engage and discuss with people about their thoughts and concerns with MSCA; whether they are members or not. In my neighborhood, MSCA's affiliation with NCBA has been a key talking point. We are affiliated with NCBA, and we need to be! As a grassroots state organization, we don't always follow their lead. As a national organization, NCBA focuses on what is best for the country; which does not always align with what is a priority in our state. Our board of director's listens to our members who choose to be engaged on issues they feel are important. Call us!



**TIM NOLTE**  
President, Minnesota State Cattlemen's Association

When it comes to state issues, we are lucky to have Bruce Kleven to work for us. I can easily make the argument he is the number one reason to spend the fifty dollars for membership. Bruce Kleven is on top of his job!

I would like to conclude with this: our hearts go out to the poultry producers in our state as they go through some difficult times.

Hope to see everyone at the summer tour.

As the days get longer and the temperatures get warmer, I am reminded that summer offers each of us the opportunity to promote our livelihood and product within in our communities. Town celebrations, county fairs, breakfasts on the farm and other community events are the perfect opportunity for cattlemen and women to host a community meal. Steaks, burgers or sandwiches, it doesn't matter what the product is, more importantly, it is about connecting with your neighbors and consumers to share a meal that has beef at the center of the plate. It is important to the future of the beef industry and rural America that each of us take the opportunity to get involved within our communities and foster shared understanding regarding the economic and social impact we as farmers have on our rural communities.



**DICK PESEK**  
Chairman, Feeder Council

The warmer weather also reminds me that soon the 2015 Summer Tour will be upon us. I have been involved in the Minnesota State Cattlemen's Association for several years and have attended the summer tour nearly every year. I can honestly say there has never been a single tour that has been a disappointment. The educational opportunities and the opportunity to connect with fellow farmers and ranchers is more than worth your time away from your operations. As I review the schedule for this year's summer tour, 2015 is on target to be another fantastic tour. I encourage each of you to take the opportunity to attend the summer tour, you won't regret it!

The Minnesota Cattlewomen had a busy Beef Month! Four Minnesota cattlemen attended the American National Cattlewomen's Region III Meeting at Joy Ranch in Florence, SD. Ladies enjoyed watching the Farmland movie. Farmland takes an intimate look at the lives of farmers and ranchers in their twenties, all of whom are now responsible for running their farming business. American National Cattlewomen President Elect Ann Nogan provided cattlemen Membership and National Check-Off updates. Participants attended various workshops such as "What's Your Leadership Style?" and "Generations Coming Together in the New Frontier?"



**SARAH COLOMBE**  
President, Minnesota CattleWomen

The Minnesota State Beef Ambassadors have been busy educating and promoting beef to various audiences. Amy Beckstrand educated 4th graders at Janesville-Waldorf-Pemberton Secondary. These students learned about beef cattle identification and made ear tag necklaces. Martha Moening spent a day talking to over 600 Gage Elementary students about her beef animals, Lucy and Larry. The students learned about what Lucy and Larry eat, their weight, and their ages. They also learned about Lucy and Larry's daily life.

Today's moms are the ones who are buying beef right now and influencing future consumers. Over the years, there has been a shift among some vocal consumers to be more involved in the production of their food by wanting to know who raising their food, how it is done and does it meet their ideas of being socially responsible. While some mothers are more concerned about the environmental impact of food production, some care more about the humane aspects of how their meat is raised, some are most concerned about the nutritional value of what they eat and still others are concerned about how it tastes and that it is affordable. To educate mothers about the beef community, the Minnesota Cattlewomen will be hosting a Mom's Day on the Farm tour on Saturday, July 25 at the Schiefelbein Farm.

See you at MNSC Summer Tour and always remember, Beef. It's What's For Dinner!

The calving season for most producers is over or near the end. The weather this year was a treat compared to some of the recent calving seasons. Cold and dry or warm and dry saves us all on time and inputs to get the calves off to a good start. We have put some cows out to grass as I write this, but are patiently waiting for warmth to kick the grass into gear. We have finally received rain state-wide that should keep summer grass growing for a while.

In April we attended a meeting with MN Pollution Control Agency Commissioner John Lic Stine and many other commodity group leaders. This meeting was very informative as the Commissioner gave us an overview of how the agency works and concluded with a listening session. The most interesting part of the listening session comes back to a lack of communication between us as producers and the agencies watching over us. It is very important that as producers we communicate our problems or concerns we are having with the in-field application of rules and regulations on our operations. This doesn't mean things will always change in our favor, but all the Commissioners have said that many times they don't know what is going on in the field. The MSCA spends a lot of time on these issues and will continue to try to communicate with the Commissioners as necessary.

The summer event season is here. Hopefully, if you're an alfalfa producer, you have hay to cut. We have some bad winter kill and some looks perfect. Please remember safety as we go through the haying season. The MSCA Summer Beef Tour is approaching fast and we hope to see you there. These tours have something to offer to all segments of beef production.

The MSCA promotes beef through a booth at Farm Fest were we serve sandwiches over a three day run. We are always looking for volunteers to help. The event is held August 4-6.

I am off to check cows and cut hay. Have a great summer.



**GRANT BREIKREUTZ**  
Chairmain, Cow-Calf Council

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## Minnesota Cattleman

THE MINNESOTA CATTLEMAN® newspaper is the official publication of the Minnesota State Cattlemen's Association. "THE MINNESOTA CATTLEMAN®" is published on a contract basis 6 times per year and is provided to all MSCA members. Minnesota Cattleman Publications reserve the right to decline paid advertising that is not consistent with the goals and objectives of the Minnesota State Cattlemen's Association.

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## Executive Director Notes

Greetings from the MSCA office! With the MN legislative session wrapping up, I've had some time to reflect about what it really means to be a "grassroots" organization. If you look up the definition of grassroots, it means: the origin or basis of something. Our members are the origin and the roots of this organization! Options for grassroots lobbying at both the state and national level are endless. They can include writing a letter to your congressmen, a letter to the editor, making a phone call to express your support or concern for a piece of legislation or submitting comments. Telling your story makes an impact. A common theme in many of my conversations with elected officials and government agencies is this: they want to hear from you. Elected officials want and need to hear from their constituents; state agencies appreciate hearing from farmers. As members of MSCA, your level of engagement in grassroots lobbying efforts is up to you. These items may seem simple but they make a big impact!



**ASHLEY KOHLS**  
Executive Director

MSCA's Mission Statement: To create and maintain an economic and political climate that provides individual members the opportunity to sustain and grow the cattle industry in Minnesota.

I really enjoyed seeing everyone's May Beef Month efforts from across the state. The passion, dedication and enthusiasm of MSCA's members continues to impress me. As always, please feel free to call, email or text with any questions or concerns you may have!

See you at in July at the Summer Tour! - Ashley

## Minnesota Beef Alliance Members

Thanks to the following businesses that have already joined the Minnesota Beef Alliance in 2015. If you are interested in learning more about the alliance, contact the MSCA office at 612-618-6619 or visit [www.mnsca.org](http://www.mnsca.org).

### Prime Level

Minnesota Corn Growers Association  
Purina Animal Nutrition  
Carlson Wholesale, Inc.  
American Foods Group  
The Minnesota Beef Council  
Wulf Cattle

### Choice

Central Livestock Association  
Zoetis  
Summit Livestock Facilities

### Select

Varied Industries Corporation (Vi-Cor)  
Huvepharma  
Artex Manufacturing  
Select Sires

## Membership Renewals!

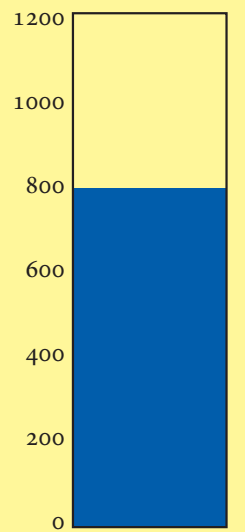
Please be sure to send in your 2015 membership renewals. Membership funds are imperative to the continued work of MSCA. This issue of the MN Cattleman will be the last received for lapsed members. For questions about your membership status, please email Ashley at [mnsca@mnsca.org](mailto:mnsca@mnsca.org).

## Don't Forget to Renew Your Membership!

The MSCA saw many successes in terms of our priority issues ranging from wolf management, expanded grazing access on conservation lands, reasonable animal identification requirements, opening up CRP and other conservation lands for emergency haying and grazing and improving the environmental permitting process. As we continue into 2015, the MSCA will be focused on many of the same issues, but we will also be closely monitoring many other issues affecting Minnesota cattlemen.

Be sure to send in your membership renewal as soon as you can so we can continue having cattlemen working for cattlemen! (See membership form on back page)

MSCA Membership Goal



## MSCA Membership Recruitment and Benefits

The MSCA relies heavily on a grassroots process of local cattlemen's associations and volunteer leaders to recruit and retain members. The MSCA looks to reward recruiters with the following benefits.

Recruiter incentives are as follows: 3 members: complimentary registration to state convention; 5 members: two complimentary registrations to state convention; 10 members: two complimentary registrations to state convention and a \$100 gift card; 20 members: two complimentary registrations to state conventions, \$200 gift card and a plaque; 25 members: two complimentary registrations to state convention, \$200 gift card, plaque and two nights stay at state convention.

## Jr Association News – Karlie's Kolumn

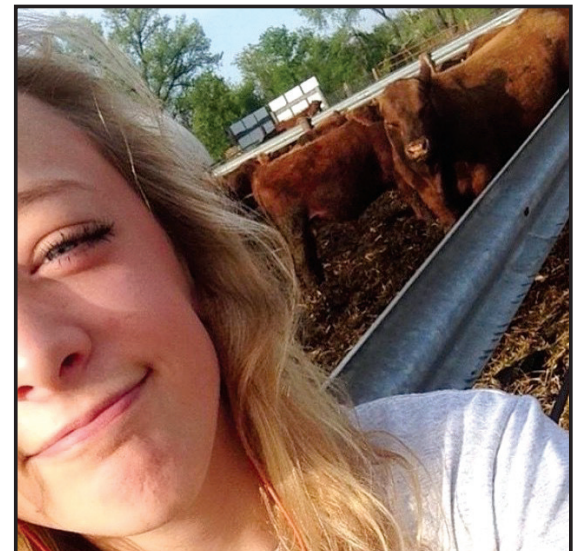
Happy belated Beef Month, everyone! In our local association we celebrated Beef Month with promotional giveaways in grocery stores around our community, along with radio ads done by the ambassadors.

May Beef Month is one of my favorite times of the year beings we're still in the full swing of calving, almost finished planting, and in the beginning of the haying season. Sorting, vaccinating, and hauling pairs out to pasture has been the most recent event on the farm. Though we've gotten a lot done we still have quite a few pairs to turn out to grass, fences to build and check, a garden to tend to, hay to cut, tedder, rake, bale, and move, constant parts runs to town, and plenty of rocks to pick. There's never a dull moment on the farm! Along with everything to be done on the farm, we also look forward to all the events in our local cattlemen's association to be done this summer, including fairs, festivals, parades, stock shows, and picnics. I also look forward to attending the Minnesota State Summer Beef Tour this July in the Hutchinson area, and helping at the Farm-Fest MSCA Beef booth in August!

As part of Beef Month, I've encouraged many people of all ages, but mostly teenagers on beef farms to go through the BQA certification. Being certified is another step towards letting the consuming public know that our product was raised and cared for in a responsible manner. A really smart woman once told me that beings God made these animals it is our job to take good care of them, give them a purpose, and always treat them as well as we treat ourselves; of course that was my mom. That was my May Beef Month, I hope you had a good one too!

Till next time, happy haying!

-Karlie D. Breitreutz



## Upcoming Events/Important Dates

- June 16-18: Animal Care and Welfare workshops (See ad)
- July 8-11: Charolais Jr. Nationals, MN State Fair Grounds
- July 20: MSCA Quarterly Meeting, McLeod County Fairgrounds
- July 20: MN Cattlewomen Meeting, McLeod County Fairgrounds
- July 20-21: MSCA Summer Tour, McLeod County Fairgrounds
- August 4-6: Farmfest, Gilfillan Estate, Morgan, MN
- Dec. 3-5: MSCA Annual Convention & Trade Show, Hinckley, MN



## MINNESOTA BEEF COUNCIL

Mission: To enhance opportunities for growth and success in the beef industry.










### Communicating Beef's Awesome Story: Domestically and Internationally – by Karin Schaefer, Minnesota Beef Council executive director

The Minnesota Beef Council (MBC) is constantly exploring the best way to reach our beef shoppers and Millennial consumers. Our staff is committed to telling beef's story through:

- Social media (Facebook, Twitter and Pinterest)
- The Minnesota Beef Council website ([www.mnbeef.org](http://www.mnbeef.org))
- Our newly launched blog ([www.meatmnbeef.com](http://www.meatmnbeef.com))



On May 4, nearly 50 agricultural leaders from Brazil made a stop in Minnesota to learn more about our state's cattle production and the Beef Checkoff Program. I had the opportunity to give an overview of cattle production in Minnesota and the how our checkoff system functions. Schiefelbein Farms was kind enough to host the group on a tour of their cow/calf seedstock operation and their cattle finishing facilities. These leaders were very interested in how our checkoff program worked and were specifically fascinated with all the technologies we utilize in the cattle/crops sectors. It is safe to say, they were amazed by our beef story!

I encourage all of you to seek out ways to communicate your awesome story to as many people as possible.

### University of Minnesota Agriculture Awareness Day

On April 21, the MN Beef Council, along with several other agricultural commodity organizations, participated in Agricultural Awareness Day on the University of Minnesota Minneapolis Campus. Throughout the day, University of Minnesota students took time to visit with staff, pet live animals and learn more about cattle production and beef preparation methods. Agriculture Awareness Day provided our team with the opportunity to communicate the beef story on your behalf with consumers.

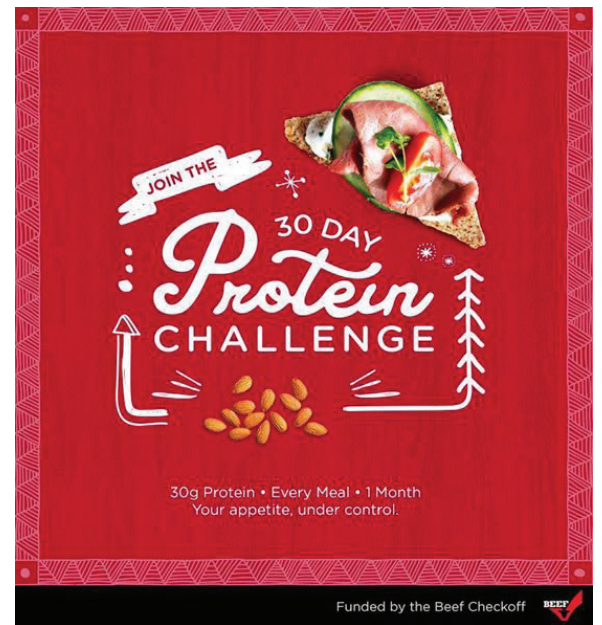
### Team BEEF Minnesota

We are excited to welcome 20 members to Team BEEF this year. Team BEEF is a group of health and fitness enthusiasts who understand the benefits of incorporating lean beef in their training routines. Team BEEF kicked off their running season with their first race on May 14th.



### The 30 Day Protein Challenge

The Beef Checkoff Program recently launched a new and creative way to keep Millennials focused on the value of protein and the value of beef. The 30 Day Protein Challenge is a fun, step-by-step way to help you get an optimal amount of protein throughout your day. Significant research shows that some people can lose and/or maintain a healthy weight, support a healthy metabolism, and age more vibrantly when they consume more high-quality protein, within calorie goals. To learn more about the 30 day protein challenge or to sign up today, visit [www.mnbeef.org](http://www.mnbeef.org).



### May Beef Month!

MBC has been putting your checkoff investment to work through Beef Month promotions:





## Digital Advertising Campaign

Throughout the month of May we have been conducting Social Media advertising and google search engine advertising to help engage more consumers with the beef message.

## Twin Cities Live

Be sure to check out our segment on Twin Cities Live from Friday, May 8 on the Twin Cities Live website. This month we featured a segment about the Twin Cities Burger Battle on the show! We had B52 restaurant which was last year's Twin Cities Burger Battle Champion and Fire Lake restaurant go head to head in an Unofficial Burger Battle on the show.

## MBC Selects 2015 Beef Backers

### Foodservice:

Seven Steakhouse of Minneapolis, MN has been awarded the 2015 Minnesota Beef Backer Award. The award recognizes restaurants that display outstanding creativity with beef on its menu and provide customers a superior dining experience. Throughout the month of May we are excited to partner with our 2015 Foodservice Beef Backer Seven Steakhouse to shoot several television segments in the Twin Cities metro throughout May to promote summer grilling.



### Retail:

Big Steer Meats of St. Paul, MN has been awarded the 2015 Minnesota Retail Beef Backer Award. This prestigious award funded by the Minnesota Beef Checkoff program honors retailers who have gone the extra mile to market and merchandise beef in Minnesota through execution of outstanding beef promotions.



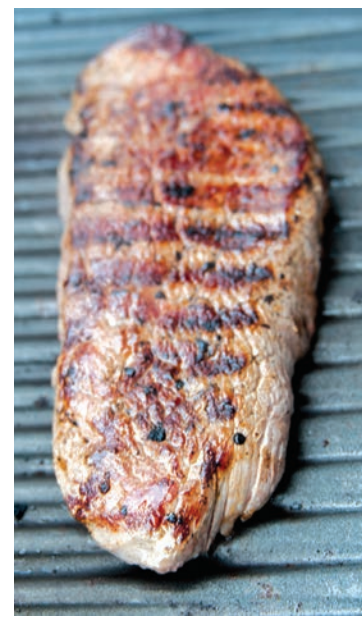
### Calendar of Events

- June 16-18 Live Cattle Handling Demonstration & BQA Training
- June 23 Beef Quality Assurance Certification, Paynesville, MN
- June 24 Beef Quality Assurance Certification, Adams, MN
- July 15-18 Cattle Industry Summer Conference
- July 20 MN Beef Council Board of Directors Meeting
- July 21 MN State Cattlemen's Association Summer Tour
- Aug. 4-6 Farmfest
- Aug. 27 - Sept. 7 Minnesota State Fair

## Grillfest

Grillfest provides an opportunity for consumers to taste their way through your favorite grilled foods and test out the hottest grills, gather recipes and learn how to BBQ like a pro with the latest grilling tips.

On May 16-17, MBC sponsored Grillfest. Dr. Ryan Cox and the University of Minnesota Meat Science Team grilled Flank Steak with a Cuban Mojo marinade (see the recipe below for the marinade). People were amazed at how tender the flank steak was, and we received great feedback. Most attendees took home a Beef Cut Chart so they could put it on their refrigerator and explore more cuts.



## Cuban Mojo

- 1 head of garlic
- 1 tsp. salt
- 1 tsp. oregano
- 1/2 c. minced onion
- 12 black peppercorns
- 1 c. sour orange juice (2 parts orange juice, 1 part lemon juice, 1 part lime juice)

Mash garlic, salt, and peppercorns into a paste, using a mortar and pestle. Stir in sour orange juice, onion, and oregano. Mix well. Use Cuban Mojo to marinate beef a minimum of 30 minutes or a maximum of overnight.

## Twin Cities Burger Battle

Our team was excited to be a sponsor of the 2015 Twin Cities Burger Battle on May 16th in Minneapolis. The Twin Cities Burger Battle invited 19 of the Twin Cities' best burger restaurants to showcase their culinary skills in this burger cooking competition. Attendees could sample all 19 burger sliders, if you could eat that many. There were two awards presented this year, the People's Choice winner, which was the St. Paul Grill. Their burger was a triple prime beef burger, topped with pancetta, blonde ale mustard aioli, IPA marinated fried shallots, caramelized onions porter sauce & smoked Gouda on a salted pretzel bun. Paddy Shack of St. Paul was named the official Twin Cities Burger Battle Champion for 2015. They were chosen by a panel of 6 judges. Their burger was made of grass-fed beef & adorned with American cheese, pickled green tomatoes, onions & Paddy sauce. Just look at some of these burgers!



## Urban Ag Day

On May 13, we teamed up with Minnesota Ag in the Classroom at the Minnesota State Fairgrounds to educate youth in the Twin Cities Metro about beef and agriculture at the Minnesota State Fairgrounds. There were over 500 3rd graders that came to learn about agriculture. The kids went to all the different commodity booths to learn about agriculture and there



were also live animals for them to see. At our booth, each child received a Wow that Cow brochure, an 'I heart beef' sticker and a cheeseburger placemat at our booth. Using the myplate.gov graphic, we asked the kids were each part of the cheeseburger would fit into their plate and explained to them how by eating a cheeseburger they had a balanced plate because they had something from all the categories. They were also surprised to learn what products they use that were made from beef byproducts.



# Creep Feeding Calves Will Likely Pay Big Dividends in 2015

Eric Mousel, University of Minnesota Extension

The current calf price to feed cost ratio would suggest that cow-calf outfits may want to consider creep feeding their calves in 2015. The kinds of creep feeds available vary from grain-based feeds that primarily supplement energy, to limited high protein feeds. The decision to creep feed calves should be based on the analysis of estimates of expected increases in performance and income compared to the cost of feed.

Energy and protein requirements of a 3-4 month old calf increase well beyond the milking potential of most beef cows. At this age, milk from a lactating beef cow will only supply about 50 percent of the daily nutrient requirements a calf needs for maximum growth. The remaining nutrients will need to be supplied from other sources if the calf is to realize its genetic potential for growth.

High quality pasture is generally the most economical source of nutrients during this period; however, the increase in nutrient requirements for calves from spring-calving herds in the northern Great Plains comes at a time when the nutrient density of pastures is rapidly declining. When the amount of high quality forage is limited or unavailable, supplemental creep feeding should be evaluated as an alternative.

## Efficiency and cost of gain

The most critical consideration for a creep feeding program is the cost of additional gain. The highest economic returns from creep feeding typically occur when: 1) forage is too mature for efficient utilization; 2) forage quantity is limited due to drought or overgrazing; or, 3) calves are nursing poor milking cows or heifers. There are genetic limitations on the rate of gain calves can achieve, therefore, when milk and abundant high quality pasture are abundant, the cost of additional gain from creep feeding will likely be quite high.

The type of creep feed ration greatly influences the conversion of feed to added gain. Research has shown that creep feed conversion can range from 4:1 to 18:1 pounds of feed to a pound of calf gain. However, feed conversions are typically around 4:1 for a limited protein-based feed and 8:1 for an energy-based feed. Ionophores (Rumensin, Bovatec) are feed additives that can be used to increase feed efficiency and average daily gain. These additives also can provide coccidiosis control.

## Other considerations

In addition to gain efficiency, several factors should be considered when determining the economic efficiency and feasibility of creep feeding. Creep feeding will not only increase calf growth rate but also will provide a smoother transition from pasture to a grain-based diet.

In most cases, calves will nurse to capacity before moving to other feeds to meet nutrient requirements. Therefore, pressure on lactating cows is not significantly reduced as a result of creep feeding and little if any grass will be saved. However, as calves continue to mature, they will generally consume increasing amounts of forage, potentially as much as 1% of their body weight (dry matter basis). Creep feeding can lead to a substantial reduction in the amount of forage consumed by the calves.

## Starting calves on creep feed

Occasionally, getting calves started on creep feed can be a challenge, especially when cows are milking well and pastures are in good condition. Typically, feeding cows small amounts of ground feed a few days prior to starting creep feeding will help calves learn to consume creep. Baiting cows to the creep area with feed also will help expose calves to creep feed. Including highly palatable feeds such as molasses, distiller's grains, soybean hulls, or field peas in the creep diet will also help to attract calves to the feeder.

## Effect of creep feeding replacement heifers

Creep feeding can negatively influence replacement heifer performance by depressing future milk production and lifetime productivity as a result of udder fat deposition during the prepubertal mammary growth phase, which starts as early as 3 months of age. Producers retaining replacements are forced to decide between potential advantages in greater weaning weights from creep feeding or optimizing future milk production. Sorting replacements prior to weaning is a potential option but this practice requires selection early in development.

High protein feeds may prevent the negative effects of increased feeding level on future milk production however, unless the objective is to increase weights or body condition for a sale, creep feeding is generally unnecessary for replacement heifers.

## Creep feeding analysis

Using Table 1, we will assume that creep feeding a set of calves this coming summer will add 50 lbs. to their weaning weight. Assuming a 6:1 feed conversion on \$300/T feed will yield a cost of gain around \$0.90/lb. of gain (Table 2). Therefore, considering an \$.08/cwt. slide between the lighter calves that weren't fed and the heavier calves that were fed, the gross value added to the creep fed calves is about \$105. Less the cost of the added gain of \$45; the net return from creep feeding will likely fall in the \$60 per calf range. Keep in mind of course, that different types of creep feeds result in different costs of gain based on feed cost and feed conversion, therefore, you will want to calculate your returns based on the type of feeds available to you at the cost available to you to make sure the returns pencil out.

Table 1. Calculations to determine return per head from creep feeding calves

	1	2	
	No Creep	Creep	Calculation
<b>A</b> Weaning weight	525	575	
<b>B</b> Creep feed used (lbs.) <sup>a</sup>		300	
<b>C</b> \$/lb at weaning	\$2.680	\$2.630	
<b>D</b> Calf value	\$1,407.00	\$1,512.25	A x C
<b>E</b> Value/lb. of added weight		\$2.11	G/(A2 - A1)
<b>F</b> Feed cost/lb. of added weight		\$0.90	Table 2
<b>G</b> Gross value of added gain		\$105.25	D2 - D1
<b>H</b> Cost of added gain <sup>b</sup>		\$45.00	(A2 - A1) x F
<b>I</b> Return/head from creep feeding		\$60.25	G - H

Table 2. Cost of gain based on feed cost per ton and feed conversion.

Feed cost/ton	Feed conversion		
	6:1	8:1	10:1
\$ 100.00	\$0.30	\$0.40	\$0.50
\$ 120.00	\$0.36	\$0.48	\$0.60
\$ 140.00	\$0.42	\$0.56	\$0.70
\$ 160.00	\$0.48	\$0.64	\$0.80
\$ 180.00	\$0.54	\$0.72	\$0.90
\$ 200.00	\$0.60	\$0.80	\$1.00
\$ 220.00	\$0.66	\$0.88	\$1.10
\$ 240.00	\$0.72	\$0.96	\$1.20
\$ 260.00	\$0.78	\$1.04	\$1.30
\$ 280.00	\$0.84	\$1.12	\$1.40
\$ 300.00	\$0.90	\$1.20	\$1.50
\$ 320.00	\$0.96	\$1.28	\$1.60
\$ 340.00	\$1.02	\$1.36	\$1.70
\$ 360.00	\$1.08	\$1.44	\$1.80
\$ 380.00	\$1.14	\$1.52	\$1.90
\$ 400.00	\$1.20	\$1.60	\$2.00
\$ 420.00	\$1.26	\$1.68	\$2.10
\$ 440.00	\$1.32	\$1.76	\$2.20



ISSN: 1948-9080

Released May 22, 2015, by the National Agricultural Statistics Service (NASS), Agricultural Statistics Board, United States Department of Agriculture (USDA).

## United States Cattle on Feed Up 1 Percent

**Cattle and calves on feed** for slaughter market in the United States for feedlots with capacity of 1,000 or more head totaled 10.6 million head on May 1, 2015. The inventory was 1 percent above May 1, 2014.

**Placements** in feedlots during April totaled 1.55 million, 5 percent below 2014. Net placements were 1.48 million head. During April, placements of cattle and calves weighing less than 600 pounds were 320,000, 600-699 pounds were 240,000, 700-799 pounds were 348,000, and 800 pounds and greater were 640,000.

**Marketings** of fed cattle during April totaled 1.64 million, 8 percent below 2014. April marketings are the lowest since the series began in 1996.

**Other disappearance** totaled 66,000 during April, 20 percent below 2014.

## Cattle on Feed



## Cattle represent 68% of the Livestock Investment Grants – MDA Livestock investment Grant Recap

In 2015 68% of the Livestock Investment Grants funded beef and or dairy farms to help young farmers get started, improve the environment, and improve profitability. The Livestock Investment Grant is a competitively awarded grant that covers 10% of the equipment and facility improvements that are livestock related. This grant has budgeted \$2 million in grants in 2016 and 2017 for improvements on farms statewide. The grant will be available again this fall for any expenses that will happen in 2016 and have a deadline of early December 2015. The grant application can be obtained through the Minnesota Department of Agriculture website <http://www.mda.state.mn.us/grants/grants/livestockinvestment.aspx>. Below are a few examples of some of the projects that were funded this past year.

Matthew Rohlik of Renville has a herd of 70 head of Cow/calf Pairs and is planning on expanding his herd to 300 in the next few years. The grant helped him build a new calving barn, purchase feeding equipment and fencing to keep cattle healthier and cleaner in the adverse weather as well as provide facilities to quarantine animals, wean calves and background as necessary.

Mark Strom of McIntosh is a fifth generation beginning farmer that is building a cow/calf herd utilizing rotational grazing and building cattle housing that includes a cattle handling system between the two new barns. One of his goals is to increase the use of AI breeding on his cows and heifers to raise the quality of his beef cattle genetics.

Mitchell Vetsch of Paynesville is working with a retiring farmer to purchase a dairy facility. He is a recent graduate at Alexandria Technical and Community college. The grant will be used to assist in the purchase of the 69 cow tie-stall dairy operation building site and all equipment needed for the dairy in order for him to start farming on his own.

## 2015 SESSION – FINAL TWO WEEKS (May 11 - 24)

### Bruce Kleven – MSCA Legislative Advisor

The legislature passed nearly a dozen omnibus finance bills in the final 72 hours of the 2015 session, resulting in hundreds of pages of budget information to review. In the days that followed the chaotic conclusion of the session at midnight on Monday, May 18, Governor Dayton vetoed the K-12 finance bill and the ag and environment finance bill. A special session is necessary to re-pass both of those bills, as well as the dedicated funding bill and possibly a bonding bill. A logistical wrinkle in calling a special session this year is the fact that the Capitol building is closed for renovation so the legislature is going to have to meet somewhere else. A special session must be completed by June 30 in order to avoid a partial government shutdown.

**Ag and Environment Finance Bill.** The conference committee for the ag and environment finance bill, HF-846, met on Saturday night. After reaching an agreement in the middle of the night, the House adopted the conference committee report on Monday by a vote of 83-50. The Senate followed a few hours later by a vote of 35-30. Bowing to pressure from environmental groups, Governor Dayton vetoed the entire bill on Saturday, May 23. The conference committee agreement provided \$41.510 million in the first year and \$45.212 million in the second year to the MDA (an increase of \$5.366 million (6.6%) over the 2013 bill), specifically, the following:

- \$20.47 million (\$10.235 million per year) for the AGRI Fund (the old ethanol payments account) to be used for livestock investment grants, Next Gen Energy grants, valued added grants, research grants, and farm-to-school grants. Up to \$2 million can be used for the advanced biofuel, chemical, and biomass incentive program and up to \$2 million can be used for county fairs;
- \$12.983 million (\$4.483 million the first year and \$8.5 million the second year) for the ag coalition's Ag Research, Education and Tech Transfer Grant Program, of which \$2 million per year is earmarked for Farm Business Management programs and \$600,000 is earmarked for the rapid response fund;
- \$1.268 million for the dairy diagnostic program;
- \$1.1 million to food shelves to purchase milk;
- \$948,000 for county fairs;
- \$500,000 in the AGRI Fund earmarked for petroleum dispenser grants;
- \$470,000 for the MN Ag Education Leadership Council;
- \$400,000 for livestock depredation payments;
- \$372,000 to support the MN Grown program;
- \$250,000 for wildlife crop damage payments;
- \$250,000 in the AGRI Fund earmarked for development of local food distribution hubs;
- \$226,000 for farm family mental health counseling;
- \$216,000 for turf seed variety and biomass research;
- \$200,000 to update pesticide applicator certification and training manuals;
- \$100,000 to explore trading opportunities with Cuba;
- \$94,000 for the Northern Crops Institute; and
- \$25,000 for the livestock industry study.

The conference committee report also provided \$5.318 million the first year and \$5.384 million the second year to the **Board of Animal Health** and \$3.643 million each year to AURI.

Specific language relating to the **avian flu** emergency included the following:

- \$3.619 million to the Department of Agriculture for emergency response activities;
- \$1.853 million to the Board of Animal Health for emergency response activities;
- \$1 million to the U of M each year from the ARETT program to research the cause of the flu, why some fowl are more susceptible, and prevention measures that can be taken;
- \$544,000 to the Department of Public Safety to operate the emergency operation center;
- \$350,000 to the DNR to sample wild birds and detect and monitor the virus;
- \$103,000 to the Department of Health for emergency response activities;
- A change in the disaster loan program to allow for replacement of flocks, make building improvements, or obtain an operating line of credit due to a confirmed flu outbreak; and
- Language giving farmers the ability to harass game birds to prevent the spread of disease.

In terms of **agricultural policy**, the bill included the following language:

- Establishing the Ag Research Education and Tech Transfer Board;
- Establishing the advanced biofuel, chemical, and biomass incentive production program;
- Enacting the Department's proposed seed fee increases;
- Requiring the Commissioner of Agriculture to seek federal reimbursement for any compensation payment issued as long as the gray wolf is listed and the federal government prevents livestock producers from protecting their livestock;
- Allowing for the production of industrial hemp; and
- Providing a one-year extension of the Farmer-Lender Mediation program.

The environment finance portion of the bill included the following list of appropriations: \$94.582 million in the first year and \$91.784 million in the second year to the MPCA (an increase of \$17.879 million (10.61%) over the 2013 bill). Of that amount, \$1.959 million per year is for the county feedlot program, \$500,000 is for peer review of water quality work, \$205,000 per year is for feedlot operating permits, and \$200,000 is for the Red River Basin water quality strategic plan.

The bill provided \$263.944 million in the first year and \$261.979 million in the second year to the DNR (an increase of \$47.655 million (9.96%) over the 2013 bill). Of that amount, \$6.0 million per year is for groundwater management activities, \$5.0 million per year is for water management, \$750,000 is for legal costs related to groundwater management, \$400,000 is for the construction of ring dikes in the Red River Valley, and \$264,000 per year is for implementation of the Red River mediation agreement.

The bill provided \$13.237 million the first year and \$13.415 million the second year to BWSR (an increase of \$1.37 million (5.42%) over the 2013 bill). Of that amount, \$3.116 million per year is for the RIM reserve program, \$1.2 million per year is for riparian buffers, erosion control, and water retention projects; \$800,000 the first year and \$750,000 the second year is for enforcement of the Wetland Conservation Act, \$166,000

per year is for assistance to local drainage officials, and \$100,000 per year is for the Red River Basin Commission for floodplain management.

The conference committee agreement included the following buffer provisions:

- Public waters must have a minimum buffer of 30 feet (with an average of 50 feet) by November, 2017;
- Public ditches must have a minimum buffer of 16.5 feet by November, 2018;
- Maps will be created for public waters and drainage ditches subject to the required buffers; and
- An administrative penalty of \$500 per month may be assessed for non-compliance.

Finally, the conference committee agreement included the following environmental provisions:

- The irrigation period was increased from April 1 to November 15;
- A requirement that irrigators get well information within 1½ miles was deleted;
- Well interference claims must be denied on all wells that have been sealed;
- A stream flow/surface water impact stakeholder group was created;
- The DNR must develop a groundwater model for the Bonanza Valley GMA;
- Various changes to the Wetland Conservation Act;
- The MPCA Citizen's Board was repealed;
- Requires independent peer review of MPCA water quality work;
- Requires development of Red River Basin water quality standards;
- States that a truck wash may be part of feedlot permit; and
- Affected parties must be notified of a proposed discretionary EAW.

**Ag Policy Bill.** HF-1554 (Anderson, P.), the omnibus ag policy bill, was passed by the full House on Monday, May 11, by a vote of 102-25. The bill contains provisions regarding higher loan program limits, technical changes to fertilizer and pesticide laws, seed dealer exemptions, expanded food safety authority, and language providing lawsuit protection for recreational, entertainment, or educational activities that take place on a farm. An amendment was added on the House floor to increase loan eligibility limits and extend the eligibility of loans to restoration of farmland and replacement of flocks destroyed by the avian flu. The Senate passed the companion, without amendments, on Thursday by a vote of 64-0. Governor Dayton signed the bill on Tuesday, May 19.

**Transportation Finance Bill.** The conference committee for the omnibus transportation finance bill, HF-4, met on Monday and Tuesday but by mid-week was unable to reach an agreement on additional transportation funding. As a result, a base funding bill was adopted as an amendment to SF-1647. The conference committee on SF-1647 met late on Saturday night and again at midnight on Sunday. The bill totals \$5.517 billion over two years. Of that amount, \$1.524 billion is for state road construction and \$1.369 billion is for county state aid. Also included is \$3 million for port development assistance. Language was included allowing transport of manure for application in roadway rights-of-way. The Senate adopted the conference committee report on



Monday by a vote of 65-0. The House followed a few hours later by a vote of 76-58. Governor Dayton signed the bill on Friday, May 22.

**Tax Bill Conference Committee.** The conference committee for the omnibus tax bill, HF-848, met on Monday, Tuesday, Wednesday, Thursday, and Friday of the final week. Because an overall agreement on tax provisions was not reached, the conference committee did not adopt a bill this year.

**Ag Special Funding.** The conference committee for the omnibus higher education finance bill, SF-5, met on Thursday, Friday, and Saturday of the final week. Specifically, the conference committee agreement provides \$627.706 million per year to the University of Minnesota. Of that amount, \$42.922 million per year is for the U of M Ag Special, the extension service, and the experiment stations. The bill also includes \$9.204 million per year to health sciences, which includes an unspecified amount allocated to the Veterinary Diagnostic Laboratory. Other appropriations include \$250,000 for a large animal veterinary loan forgiveness program; \$225,000 each year for ag educator teacher preparedness; \$200,000 each year for a loan forgiveness program in any discipline where there is a teacher shortage (which could include agriculture educators); \$175,000 each year to establish a veterans-to-agriculture pilot program in the areas of food production, processing, and distribution; and \$50,000 each year to develop and teach on-line ag courses by farm business management instructors. The Senate adopted the conference committee report on Sunday by a vote of 57-8. The House followed a few hours later by a vote of 71-57. Governor Dayton signed the bill on Friday, May 22.

**Bonding Bill.** HF-622 (Torkelson), a small bonding bill, was heard in the House Ways and Means Committee late on Saturday night and was referred to the House floor. Although this bill did not move, the full Senate, in the final hour of the session, amended the language onto HF-748 (Bakk) by a vote of 54-10. The bill was returned to the House but before a vote could be taken, the clock struck midnight and the House ran out of time. The bill provided:

- \$10 million for flood hazard mitigation grants;
- \$8.529 million to upgrade the Willmar Poultry Testing Lab;

- \$8 million for local bridge replacement and rehabilitation; and

- \$6.7 million for local road improvement grants.

**Legacy Bill.** Conferees for the 3/8 dedicated sales tax bill, HF-303, were named on Monday, May 11. Senate members were Richard Cohen (D-St. Paul), Bev Scalze (D-Little Canada), Katie Sieben (D-Newport), LeRoy Stumpf (D-Plummer), and Michelle Fishbach (R-Paynesville). House members were: Dean Urdahl (R-Grove City), Denny McNamara (R-Hastings), Paul Torkelson (R-Hanska), Jason Heintzeman (R-Nisswa), and Phyllis Kahn (D-Minneapolis). The conference committee met on Friday and Sunday. The House adopted the conference committee report on Monday by a vote of 123-11 in the final hour. The bill was returned to the Senate but before a vote could be taken, the clock struck midnight and the Senate ran out of time. The Lessard-Sams recommendations total \$97.8 million for the first year, primarily for acquisition of land, in the following general categories:

- \$40.948 million for prairies;
- \$22.368 million for habitats;
- \$20.390 million for wetlands; and
- \$12.634 million for forests.

Language was included stating that recipients of any of the funds above must plant vegetation, including milkweed, which is beneficial to monarch butterflies and recipients must also minimize the use of pesticides. Emergency haying and grazing is not allowed on lands purchased with lottery funds, but normal grazing practices are still allowed. The clean water section of the bill totals approximately \$116.263 million the first year and \$112.039 million the second year, with the following items of interest to agriculture:

- \$113.163 million to BWSR, primarily for grants to soil and water conservation districts, including \$2.5 million each year for buffer compliance and \$11 million each year for buffer implementation;
- \$54.698 million to the MPCA, primarily for the development and implementation of TMDL plans and related water quality issues;
- \$18 million to the DNR, primarily for water supply monitoring and related issues;
- \$13.666 million to the Minnesota Department of

Agriculture, primarily for water quality monitoring activities and water quality certification; and

- \$7.825 million to the Minnesota Department of Health.

**LCCMR Bill.** The LCCMR bill appropriating \$46.383 million in lottery proceeds, SF-698 (Dziedzic), was passed by the full Senate on Monday, May 11 by a vote of 44-19. The House companion was passed on Saturday by a vote of 100-30. Due to differences between the two bills, a conference committee was necessary. Conferees for the bill were named on Sunday. Senate members were: Kari Dziedzic (D-Minneapolis), John Hoffman (D-St. Paul), and Gary Dahms (R-Redwood Falls). House members were: Paul Torkelson (R-Hanska), Dan Fabian (R-Roseau), and Leon Lille (D-North St. Paul). The Senate adopted the conference committee report on Monday by a vote of 65-0. The House followed a few hours later by a vote of 106-26. Governor Dayton signed the bill on Friday, May 22.

**Equity Stripping.** The full House passed SF-1587 (Franson), a bill extending the equity stripping protection law to owners of agricultural property, on Thursday by a vote of 105-25. Governor Dayton signed the bill on Tuesday, May 19.

**Introduction of Bills.** The following bills of interest to agriculture were introduced during the nineteenth week. Any of these bills can be found at <http://www.leg.state.mn.us/> by clicking "Search House Bills" or by clicking "Search Senate Bills", under the "Bill Search & Status" heading, and then entering the bill number:

SF 2191 Schmit

Establishes a pollinator investment grant program

SF 2192 Schmit

Requires reports and recordkeeping of treated seeds

SF 2193 Schmit

Establishes a five-year moratorium on the use of neonicotinoids

SF 2195 Schmit

Provides \$500,000 to develop a pesticide without neonicotinoids

SF 2196 Schmit

Provides \$250,000 for integrated pest management

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Blooming Prairie, MN



## Minnesota FFA Beef Award Winner Highlights

Laura Stobb, Milaca - Star in AgriBusiness

Raised on a family beef operation, Laura Stobb remembers feeding calves grass through the fence as a child. She got involved in raising beef cattle as an entrepreneur, but decided to explore the world of agricultural business.

Stobb said she gained a lot of knowledge through her supervised agricultural experience (SAE), especially at the veterinary clinic, proving itself useful for her own beef operation.

“Through my SAE’s, I have had the opportunity to meet many people in the agriculture industry that have had a very positive impact on my life,” Stobb said.

She is considering a career in veterinary medicine because of passion she developed from her SAE’s, she said.

Stobb’s started her SAE when she accepted a position at the local veterinary clinic to help in a variety of ways, including pricing and stocking products, general cleaning in the clinic’s pens and examination rooms, and assisting technicians and receptionists.

Because Stobb had time on weekends and evenings after the vet clinic closed, she found work at a local horse boarding barn providing care, feeding and exercise to a dozen horses in the morning and afternoons.

Finally, Stobb landed the summer internship position with the Mille Lacs County Fair. Her work included contacting vendors, coordinating exhibits, securing sponsors, and working with the 4-H exhibitors. Through these very different experiences, Stobb has expanded her knowledge of agriculture in the areas of animal health, animal care, agricultural communications, and public relations.

Stobb has served her FFA chapter as vice president and president. She has participated in many CDE’s and competitions including general livestock, soils, dairy foods, farm business management, meats, small animals, poultry and forestry.

She plans to attend St. Cloud State University and study biology and possibly continue her education into animal or veterinary science.

### 2015 Minnesota FFA Beef Proficiency award winners:



Beef Production Entrepreneurship sponsored by Minnesota Corn Growers Association. Left to right: 1st Place Laura Stobb, 2nd Place Cole Regnier and 3rd place Jameson Schneckloth



Beef Production Placement sponsored by Minnesota Veterinary Medical Foundation. Left to right: 1st place Mallory Carlson, 2nd place Matt Obermeyer and 3rd place Elizabeth Moller.

## ANCW Metro Events in Nashville, TN

Royalee Rhoads – MN CattleWomen Vice President

Nashville is known as the Music city but CattleWomen and Beef Ambassadors brought their passion about the beef industry to the Southern Women’s Show to make Nashville a BEEF city! The Southern Women’s Show started on Thursday, April 30 and ran through Sunday, May 3. We had a booth where we featured different skill stations showing people how to freeze their beef correctly, how to carve a steak, ingredients for rubs and marinades, how to take the temperature of their beef as well as teaching them about the degrees of doneness, lean cuts, and grades of beef. Attendee’s worked their way through the booth and visited all the skill stations and at the end they could take recipe cards home to try and then take a quiz and get a prize. We heard lots of great comments, I didn’t know that about beef, I have to take this home and share with my husband, can I take one for my friend, I didn’t cook with a lot of beef because I didn’t know how but now I feel like I could. People could also register to win a \$100 Kayne’s Prime Steakhouse gift certificate, cookbooks, tumblers and other great prizes.

We had cooking demos on stage every day. We had lots of people join us for these demos! Thanks to Evelyn Brown, Jennie Hodgen and the Beef Ambassadors for putting on the demos and getting the crowd excited about Beef! We featured Pesto Pepper Jack Sliders, Unrecipe Beef Salads, Apricot Stir-fry, Get up and Go Burritos, and Grilled Steaks Balsamico. Jennie did two demos on stage on how to Cut your own Steaks. On Thursday, Holly Thompson from WSMV Channel 4 helped with Pesto Pepper Jack Slider demo. After watching the demos, people enjoyed samples in our booth, the lines were long!

A guest chef hit the stage Saturday afternoon! Michael McDearman is a BBQ and Grilling Grillmaster, author, competition BBQ cook, restaurateur, and TV personality. He’s from Cookeville, TN and he LOVES grilling with BEEF! Michael demo’s featured the unrecipe Beef Salad and Grilled Steaks Balsamico.

Thank you to all the CattleWomen and the Beef Ambassadors from around the US for their help in putting on this event promoting and educating people about Beef! Nashville is now a Beef city!





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320-845-2000

**Monday & Wednesday:**  
7 a.m. to noon - Hogs and Sheep

**Tuesday & Thursday:**  
7 a.m. to 10 a.m. - Hogs  
10:30 a.m. - Fed Cattle, Slaughter Cows & Bulls along with Baby & Started Calves on Thursday

**Special Dairy Sales:**  
10:30 a.m. - First Wednesday & third Friday of the month

**Special Feeder Sales:**  
10:30 a.m. - Second Wednesday of the month

**ROCK CREEK MARKET**  
320-629-1122

**Monday:**  
8 a.m. - Market Cows, Fed Cattle, Feeder Cattle, Hogs, Sheep & Goats

**Wednesday:**  
10 a.m. - Market Cows, Fed Cattle, Feeder Cattle, Hogs, Sheep & Goats

**Special Feeder Sales:**  
10 a.m. - Designated Wednesdays

**WEST FARGO MARKET**  
701-282-3262

**Wednesday:**  
10 a.m. - Feeder & Slaughter Cattle

**Sheep Sales:**  
8:30 a.m. - Designated Wednesdays

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507-732-7305

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8 a.m. - Overnight Market Cows/Bulls  
10 a.m. - Fed Cattle, Stock Cows & Breeding Bulls  
1 p.m. - Feeder Cattle, Day Delivered Market Cows/Bulls  
4 p.m. - Baby Calves

**Tuesday:**  
8 a.m. - Sheep, Goats & Feeder Pigs

**Wednesday:**  
9 a.m. - Hog Auction  
Noon - Market Cows/Bulls & Fed Cattle

**Special Dairy Sales:**  
Noon - Second & fourth Tuesdays

**Special Feeder Sales:**  
10 a.m. - Designated Thursdays

**Hay & Bedding Auctions:**  
10 a.m. - First & third Saturdays

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**Albany**  
June 10 & July 8

**Rock Creek**  
June 17, July 15 & August 19

**West Fargo**  
Wednesdays

**Zumbrota**  
September 10





The Minnesota State Cattlemen's Association welcomes beef and dairy producers, agri-businessmen and consumers to the

## Annual MN State Cattlemen's Summer Beef Tour & Trade Show

**Tuesday, July 21, 2015**

Tour headquartered at McLeod County Fair Grounds  
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An intriguing tour spotlighting new innovations in marketing, management, technology, and families working together.

### Registration

**6:30 - 8:30 AM**

Registration includes: Breakfast, Lunch, & Supper meals

Tour bus leaves at 7:00AM

and buses leave every 15 minutes after that.

A continental breakfast will be available  
before the tour.

Look for pre-registration in the MN Cattlemen's Newsletter, State Website [www.mnsca.org](http://www.mnsca.org) (Summer Tour), and send payment to:

ASHLEY KOHLS  
23722 230TH ST.  
HUTCHINSON, MN 55350

#### Tour Participant Registration

Before June 15, 2014 - \$25

After June 15, 2014 - \$35

Student Price - \$20

Additional Lunch Ticket - \$10

Additional Dinner Ticket - \$15

(Meal tickets can be picked up at registration)

**Ribeye Steak Supper**  
**\$15.00 at the door • 5:00 - 8:00pm**



#### TOUR STOPS AT:

**Schiefelbein Farms**  
Kimball, MN

**Terry & Matt Schaefer**  
Cokato, MN

**Landwehr Dairy**  
Watkins, MN

**Polzin Embryo Center**  
Litchfield, MN

**Cashwise Foods**  
**Meat Department**  
Hutchinson, MN

**Curt Pate - Cattle Stockmanship**  
**& Safe Handling Demo**  
McLeod County Fair Grounds  
Show Arena

For more than a decade, Curt has conducted demonstrations and clinics on stockmanship and safety. His abilities conducting stockmanship demonstrations, along with his ability as an effective communicator, make him one of the most sought-after clinicians on both the national and international scene.





**2015 MSCA Summer Beef Tour & Trade Show**  
Hosted by  
**Minnesota State Cattlemen's Association**

**SPONSOR & VENDOR REGISTRATION FORM**  
July 21, 2015 @ Mcleod County Fairgrounds, Hutchinson, MN

- Prime Sponsor \$2,500**
- Sponsor recognition in tour program
  - Meal sponsor
  - Trade show booth (@ tour stop)
  - Full page ad in tour catalog
  - Four tour participant registrations

- Choice Sponsor \$1,000**
- Sponsor recognition in tour program
  - Bus sponsor (promotion time on bus)
  - Trade show booth (@ tour stop)
  - Half page ad in tour catalog
  - Four tour participant registrations

- Select Sponsor \$650**
- Sponsor recognition in tour program
  - Trade show booth (@ tour stop)
  - Half page ad in tour catalog
  - Two tour participant registrations

- Bus Sponsor \$650**
- Sponsor recognition in tour program
  - Bus sponsor (promotion time on bus)
  - Sponsor designation on bus
  - Quarter page ad in tour catalog
  - Two tour participant registrations

- Deluxe Trade Show Booth \$550**
- 10' x 20"
  - Two 8' tables
  - Two participant registrations

- Standard Trade Show Booth \$300**
- 10' x 10"
  - One 8' table
  - One participant registration

- Outdoor Trade Show Booth \$300**
- 10' x 40"
  - One participant registration

- Ads in tour catalog**
- Full page (7.625" x 10") \$400
  - Half page (7.625" x 4.9") \$250
  - Quarter page (3.75" x 4.9") \$150
  - Eighth page (3.75" x 2.25") \$75

- Premium pages in tour catalog**
- Back cover (full page) \$500
  - Inside front cover (full page) \$450
  - Inside back cover (full page) \$450
  - Center spread (2 full pages) \$950
  - Full page adjacent to tour stop \$400

*Note: A PDF file is required for ads in the catalog. Email all ads to [mscasummertour2015@hotmail.com](mailto:mscasummertour2015@hotmail.com) by May 1, 2015. Ads can be designed in house if desired, just send info and pictures to same email.*

- Tour participant registration**
- Before June 15, 2015 \$25 x ( ) =
  - After June 15, 2015 \$35 x ( ) =
  - Student price \$20 x ( ) =
  - Additional lunch ticket \$10 x ( ) =
  - Additional supper ticket \$15 x ( ) =
- \$ \_\_\_\_\_ Total payment enclosed

**Contact information:**

Name: \_\_\_\_\_

Company: \_\_\_\_\_

Additional names part of registration:

2) \_\_\_\_\_ 3) \_\_\_\_\_

4) \_\_\_\_\_ 5) \_\_\_\_\_

Address: \_\_\_\_\_

City, state, zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

Email: \_\_\_\_\_

Send completed form and payment (make checks payable) to:  
Minnesota State Cattlemen's Association or MSCA  
23722 230th St.  
Hutchinson, MN 55350



**2015 MSCA Summer Beef Industry Tour & Trade Show –**  
**Hutchinson, MN**

**July 21<sup>st</sup>, 2015**

Advanced Registration Form  
(Must be received by June 15<sup>th</sup>)

NAME: \_\_\_\_\_

PHONE: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

EMAIL: \_\_\_\_\_

**Pre Registration:**

Per Adult.....# Adults \_\_\_\_ X \$25.00 = \_\_\_\_\_

Per Student.....# Students \_\_\_\_ X \$20.00= \_\_\_\_\_

Total= \_\_\_\_\_

Make Checks out to MSCA

*\*No Refunds. Registration fee after June 15<sup>th</sup> will be \$35.00. Send Form and Check to:*

MSCA  
23722 230<sup>th</sup> ST.  
Hutchinson, MN 55350

Questions? Email [mscasummertour2015@hotmail.com](mailto:mscasummertour2015@hotmail.com) or call Ashley at 612-618-6619  
For more details or to register online visit us at: [www.mnsca.org/summertour](http://www.mnsca.org/summertour)

*"Like" us on Facebook to keep up-to-date with tour information and cattle industry highlights!*



# BEAT THE HEAT

CONSIDER THE ADVANTAGE OF **BoVantage** IN YOUR RATIONS NOW...



**INFLUENCE OF BoVantage ON INTAKES OF CATTLE DURING 3 WEEKS OF HEAT STRESS\***

TREATMENT	DAILY DRY MATTER INTAKE, LB
Control	23.52
BoVantage®	25.98

(\*P<.10). Sioux County, Iowa. 1360 head of 1250-lb cattle, Temp Range 95 - 102 °F)  
Cattle fed BoVantage® during this heat challenge consumed 2.46 lb more (10.46%) dry matter per head, daily, compared to controls.

**STIMULATE DRY MATTER INTAKE • HELP COMBAT STRESS • IMMUNE SYSTEM SUPPORT**

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Ritchie manufactures a complete line of livestock watering products with the highest specifications in the industry. From a single horse Stall Fount to a fountain that waters up to 500 head, Ritchie fountains are top quality. Plus, every Ritchie fountain is backed by our 10 year limited warranty. For more information visit us online at:

[www.RitchieFount.com](http://www.RitchieFount.com)

Carlson Wholesale  
 phone: 800-669-4038  
 tim@carlsonwholesale.net  
 chad@carlsonwholesale.net



## American Foods Group, LLC

**Buying Cattle 5 Days a Week (Mon-Fri)**

**Holstein Steers - Fed Cows - Lean Cows - Bulls**



LONG PRAIRIE PACKING CO.

Lean Cows & Bulls

**Bill Bartusch - (877) 300-9298**  
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Fed Cows

**Bill Bartusch - (877) 300-9298**  
 South St. Paul, Minnesota

**Green Bay Dressed Beef**

Holstein Steers - Fed Cows - Lean Cows

**Richard Vanderhoff - (320) 760-7632**  
 Hutchinson, Minnesota

Fed Cattle - Contracting

**Tim Schiefelbein - (320) 398-2700**  
 Kimball, Minnesota



Lean Cows & Bulls

**Jim Ryan - (605) 668-4275**  
 Yankton, South Dakota



Fed Cows, Lean Cows & Bulls

**Mike Baczwaski - (800) 445-0042**  
 Gibbon, Nebraska



**TOP PRICES PAID FOR YOUR CATTLE**





## Safe Travels

John Mayday – Editor, Bovine Veterinarian

Just about every cattle producer with a pickup truck also has a stock trailer to connect to it, but many don't give their trailer a lot of thought. They hitch it up when they have cattle to haul, and park it under a tree when they're finished.

During the recent Cattle Transportation Symposium in Fort Collins, Colo., University of Tennessee professor emeritus Clyde Lane, PhD, discussed the importance of proper maintenance and operation of stock trailers for minimizing stress on animals and drivers, protecting animal welfare, preventing economic losses and preserving the public image of beef production.

Lane notes that for many in the general public, their only exposure to livestock production occurs when they see animals being transported on public roadways. If they see cattle confined in a broken-down trailer on a hot day, or even worse, injured cattle resulting from a preventable accident, their perception of beef production is likely to become more negative. And from the producer's standpoint, no one wants the frustration of delays on the road or the economic losses associated with cattle shrink, sickness and potentially deaths.

During the symposium, Lane walked participants through a set of recommended procedures for stock-trailer transportation, including checking the truck, the trailer, the cattle and the emotional state of the driver. His suggestions include the following:

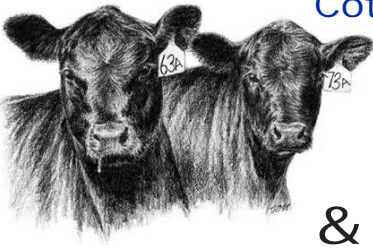
- Know the weight limits and ratings of your truck and make sure the loaded trailer adheres to those limits. Lane says if you are in a wreck and the trailer exceeds the truck's limits, you could be legally liable even if the accident was not your fault.
- Make sure your truck is in good condition, with plenty of tread on the tires, a sound trailer hitch and working electronics.
- Communicate with your insurance carrier to confirm coverage on the trailer and the cattle you haul. Some companies, Lane says, will not cover the trailer if you are hauling cattle owned by someone else.
- Be prepared for a breakdown by carrying the appropriate jack and tools for on-the-road repairs. Ideally, carry contact information for producers along your route who could transport and house the cattle in case of an extended delay.

- Mount the trailer's spare wheel in an accessible location. On many goose-neck trailers, Lane says, the wheel is mounted inside the neck section. He recommends moving the wheel to an outside mount so you don't have to enter a trailer full of cattle to access it when needed.
- Check the age of your spare tire (and other tires). The last four digits of the DOT number on the sidewall indicate the month and year the tire was manufactured. Even if it was never used, an old tire can be unsafe, and lane recommends replacing tires over seven years old regardless of wear.
- Prior to transporting cattle, give the trailer a good safety inspection. Check the tires, flooring, gates and latches for damage. Have someone check to confirm all the lights are working properly. Once loaded, check the brakes before heading out on the highway.
- Load cattle quietly and carefully to minimize stress. The closer the back of the trailer matches the floor or the loading ramp, the easier it will be to load. Lane says sometimes digging a narrow trench for the back wheels of the trailer can help align the trailer with the ramp for easy loading. Do not load any animals that are not fit for transport, including those that appear they could become a "downer" during the trip.
- If you experience a breakdown that can't be fixed quickly, such as having two blown tires and only one spare, deal with the cattle first. Locate another trailer or portable panels so the cattle can be offloaded to temporary housing, then work on fixing the trailer.
- Provide some shallow bedding in the trailer to improve footing for cattle, particularly on slick metal floors. Clean the trailer as needed to prevent corrosion, ensure cattle comfort and reduce trailer weight.
- Finally, assess the emotional state of the driver, whether that is you or someone else, before hitting the road. A driver who is stressed, frustrated, angry or otherwise agitated is more likely to drive aggressively, with excessive acceleration, hard braking and too much speed through curves. Take time to calm yourself down, relax and drive in a manner that minimizes cattle stress and the risk of an accident.



Dr. Clyde Lane, professor emeritus from the University of Tennessee and 2014 National BQA educator of the year.





**Cottonwood Cattle Producers**  
49th Annual  
**Beef Royale**  
**On Foot**  
**& Carcass Contest**

DATE CHANGE  
• **Tuesday, June 16th, 2015** •


Lamberton Stockyards  
Lamberton, MN  
Weigh-in 9 a.m. to 12:30

**Payouts:**  
Steer & Heifer Divisions on Foot  
\$250, \$150, \$75  
Individual Carcass (Steers & Heifers Combined)  
\$500, \$250, \$100  
Pen-of-Three (Steers & Heifers Combined)  
\$500, \$250, \$100

**Entry Fee:**  
\$35 Individual  
\$100 for Pen-of-Three (One head must show in Individual Show)  
• \$100 drawing for Pre-Entries paid and post marked by June 1 •  
Mail entries to CCP, 41385 US Highway 71, Windom, MN 56101

Join us for a **\$10 STEAK SUPPER OPEN TO THE PUBLIC** that evening, when we showcase the winners of the live contest.

For more information check out our Facebook Page, Cottonwood Cattle Producers or contact Ed Yonker, 507/830-0120 or David A. Hansen at the Lamberton Stockyards 507/382-8823



**Animal Care & Handling Seminars for Beef & Dairy**

June 16-18, 2015  
Guest Speaker: Dr. Kip Lukasiewicz

**Cattle Handling Seminars\* and BQA Certification Locations**  
June 16 – 9AM-12PM: Clough Farms, 1868 115<sup>th</sup> St., Clare, IA 50524  
June 16 – 5PM-8PM: Algona Livestock, Hwy. 169 North, P.O. Box 176, Algona, IA 50511  
June 17 – 9AM-12PM: Karl Fox, 3239 350th St., Elma, IA 50628  
June 17 – 5PM-8PM: Lanesboro Sales Commission Inc., 402 Coffee St. E, Lanesboro, MN 55949  
June 18 – 9AM-12PM: Waverly Sale Barn, 2212 5<sup>th</sup> Ave NW, Waverly, IA 50677  
June 18 – 5PM-8PM: Delaware County Fairgrounds, 200 E Acers St., Manchester, IA 52057

**Morning Program (\*All times approximate):**  
9:00AM -10:00AM Dr. Kip Lukasiewicz – Cattle Handling Basics  
10:00AM -10:30AM Doug Bear, Iowa BQA Coordinator – BQA Certification, Feedyard Assessment  
10:30AM -11:00AM Zoetis – Chute side Demonstration on Implants  
11:00AM -12:00PM Dr. Kip Lukasiewicz – Cattle Handling Demonstration

**Evening Program (\*All times approximate):**  
5:00PM - 6:00PM Dr. Kip Lukasiewicz – Cattle Handling Basics  
6:00PM - 6:30PM Doug Bear, Iowa BQA Coordinator – BQA Certification, Feedyard Assessment  
6:30PM - 7:00PM Zoetis – Chute side Demonstration on Implants  
7:00PM - 8:00PM Dr. Kip Lukasiewicz – Cattle Handling Demonstration

Questions: Contact Doug Bear, Iowa BQA Coordinator or Ashley Kohls, Minnesota BQA Coordinator

RSVP by June 12th to the Iowa Beef Industry Council at 515-296-2305 or beef@iabeef.org OR Minnesota Beef Council at 763-479-1011 or mnbeefbqa@mnbeef.org with program number and attendees for planning purposes.

**Meeting Sponsors:**  
BEEF iabeef.org  
zoetis FOR ANIMALS. FOR HEALTH. FOR YOU.  
SilverEdge Cooperative  
PURINA  
QLF QUALITY LIQUID FEEDS  
FIVE STAR CO-OP

**Buffer...** continued from page 1

install the buffer.

Anti-agricultural groups had sought to increase the ditch buffer requirement from 16.5 feet to 50 feet and to expand the requirement to all types of watercourses, including intermittent streams that may only be wet a few days in a normal year.

The legislation does NOT allow for public access to buffer areas for hunting or other purposes.

The legislation calls for implementation by counties, primarily through local SWCDs, who “must assist landowners with implementation” of the plan. SWCDs will also be required to work with landowners on the implementation of alternative practices where comparable water quality protection can be achieved and in tracking progress toward compliance with the requirements. It is anticipated that state funds will be made available to county SWCDs to aid in implementation, but such legislation has not yet been finalized.

**EPA...** continued from page 1

concerns of cattlemen “ludicrous”. This doesn’t sound like an Agency interested in rural America at all. It’s an Agency with an agenda.

In fact, the EPA used maps of waters and wetlands throughout the country that detailed the extent of their proposal, but it wasn’t until the House Committee on Science, Space and Technology was doing research in preparation for a hearing that the maps were discovered. The taxpayer funded maps, presumably kept hidden for years, painted an “astounding picture” of what EPA intended to regulate, as Committee Chairman Rep. Lamar Smith (R-Texas) explained.

“The EPA has been spending taxpayer dollars employing a grassroots lobbying campaign, hiding information, dismissing concerns from stakeholders, and holding closed-door meetings with environmental activists,” said Brenda Richards, Idaho rancher and Public Lands Council president. “There is no question that this rule will infringe on private property rights and usurp state authority over land and water use. Ambiguous language included will only serve to further jam courtrooms across the country with jurisdictional challenges.”

While NCBA and PLC are reviewing the details of the final rule, the entire process has been flawed and must be set aside; the final rule poses an unnecessary threat to private property owners and cattle producers across the country. The only fix is to start over with all stakeholders’ input and direction from Congress.

**Sign Up a New Member Today - Help MSCA Grow!**  
**Minnesota State Cattlemen’s Association/National Cattlemen’s Beef Association**  
MSCA/NCBA Partnered Membership Application Form

Name \_\_\_\_\_ Phone \_\_\_\_\_ Email \_\_\_\_\_

Address \_\_\_\_\_  
City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

**MN State Cattlemen’s Association Dues** ..... \$50  
**Junior Dues** ..... \$25

**Local Cattleman Association Dues (Optional)**  
**Local** = \_\_\_\_\_ (Local Dues →) \_\_\_\_\_

**NCBA Membership Dues (Optional)**  
(Select the appropriate classification and add to MN State Cattlemen dues)  
1-100 Head = \$100  
101-250 Head = \$200  
251--500 Head = \$300  
501-1000 Head = \$400 + Fair Share  
1001 - 1500 Head = \$550 + Fair Share (NCBA Dues →) \_\_\_\_\_  
1501 Head & Up = \$750 + Fair Share  
Fair Share is \$0.25 per stock cow & \$0.125 per stocker/feeder  
Individual Supporting Member (non-cattle owner) = \$100  
Student Membership = \$50  
Total Dues Enclosed This Membership \_\_\_\_\_

**Type Ops:**  Feeder  Cow-Calf  Seedstock  Stocker  Dairy  Associate

**Method of Payment:**  Check  Credit Card  Invoice Me  
Credit Card Type: \_\_\_ Master Card \_\_\_ Visa \_\_\_ Discover

Card # \_\_\_\_\_  
Expiration Date \_\_\_\_/\_\_\_\_/\_\_\_\_ Signature \_\_\_\_\_

**Make Checks Payable to:** “MSCA” (No Cash Please)  
Return Form & Payment To: MSCA Treasurer  
**23722 230th Street • Hutchinson, MN 55350**

Recruited By: \_\_\_\_\_

Questions Call: ☎ (320) 634-6722 or email: ✉ mnsca@mnsca.org